

Message Text

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PAGE 01 STATE 308931
ORIGIN AGRE-00

INFO OCT-01 NEA-10 ISO-00 EB-08 COME-00 TRSE-00 OPIC-06
AID-05 IGA-02 STR-05 /037 R

DRAFTED BY AGRIC/FAS/ETSD:MLEHRER:SH
APPROVED BY NEA/IRN:CWNAAS
AGRIC/FAS/ETSD:LMOE
;GRIC/FAS/ETSD:WDOBBINS
AGRIC/FAS/FMD:JMINYARD
;GRIC/FAS/AA:VLANIER
AGRIC/FAS/MSD:EBEVIS
NEA/IRN:MJOHNSON

-----027168 291541Z /43

R 282332Z DEC 77
FM SECSTATE WASHDC
TO AMEMBASSY TEHRAN
AMEMBASSY CAIRO
AMEMBASSY JIDDA

UNCLAS STATE 308931

E.O. 11652: N/A

TAGS: EAGR, BEXP, IR, EG, SA

SUBJECT:REVISED FAS SALES TEAM SCHEDULE

REF: (A) JIDDA 8670; (B) JIDDA 5833

1. APPRECIATE COMMENTS CONTAINED IN REFTEL A. AFTER CONSULTATION WITH COMMERCE AND STATE, WE HAVE REVISED SUBJECT SCHEDULE. REQUEST COMMENTS AND CONFIRMATION ALL POSTS AS SOON AS POSSIBLE. FAS TRADE DEVELOPMENT OFFICER MARVIN LEHRER WILL BE IN ALL POSTS PRIOR TO EVENT TO HELP WITH DETAILS. HIS ITINERARY WILL BE SENT AS SOON AS FINALIZED.

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PAGE 02 STATE 308931

2. ALL POSTS-PER REFTEL (A) PARAGRAPH 3 WILL SUGGEST TRADE TEAM MEMBERS CONTACT AMERICAN EXPRESS IN WASHINGTON TO HANDLE ALL MATTERS CONCERNING HOTELS AND AIRLINE RESERVATIONS AS WELL AS VISAS. WILL ONLY REQUIRE ATTACHE/EMBASSY HELP IN CONFIRMATION AND FOLLOWUP IF NECESSARY. ONCE TEAM MEMBERS ARE SELECTED-EXPECT NO LATER THAN MID-JANUARY-WILL REQUEST EMBASSY JIDDA TO HELP WITH PROPER LETTER OF INVITA-

TION IN ORDER TO OBTAIN VISAS.

3. JIDDA-RECENT TRAVELERS TO SAUDI ARABIA, DESK OFFICER DOS, AS WELL AS REFTEL B, PARAGRAPH 3 INDICATE THAT TRADE ATTENDANCE AT RECEPTIONS IS USUALLY LOW AND AT BEST MARGINAL TO SUCCESS OF MISSION. UNLESS PROPER ATTENDANCE LIKELY, PREFER NOT TO STAGE RECEPTION. APPRECIATE EMBASSY COMMENTS.

4. REVISED MIDEAST SALES TEAM SCHEDULE

TEHRAN

MONDAY, APRIL 3 ARRIVE TEHRAN
TUESDAY, APRIL 4 AM FREE

WEDNESDAY, APRIL 5 AM/PM APPOINTMENTS
THURSDAY, APRIL 6 AM/PM APPOINTMENTS
FRIDAY, APRIL 7 AM APPOINTMENTS/FREE TIME -

1900 LEAVE TEHRAN
2350 ARRIVE JIDDA

JIDDA

SATURDAY, APRIL 8 AM BRIEFING
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PAGE 03 STATE 308931

PM APPOINTMENTS
SUNDAY, APRIL 9 AM/PM APPOINTMENTS
MONDAY, APRIL 10 AM/PM APPOINTMENTS
TUESDAY, APRIL 11 AM APPOINTMENTS

1700
OR LEAVE JIDDA
2000

1810
OR ARRIVE CAIRO
2100

CAIRO

WEDNESDAY, APRIL 12 AM BREAKFAST/BRIEFING
AM/PM APPOINTMENTS
EVE RECEPTION
THURSDAY, APRIL 13 AM/PM APPOINTMENTS
FRIDAY, APRIL 14 AM/PM APPOINTMENTS/FREE TIME -

SATURDAY, APRIL 15 AM/PM APPOINTMENTS. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES
Control Number: n/a
Copy: SINGLE
Sent Date: 28-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE308931
Document Source: CORE
Document Unique ID: 00
Drafter: MLEHRER:SH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780001-0944
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771210/aaaaaifc.tel
Line Count: 115
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9be820fb-c188-dd11-92da-001cc4696bcc
Office: ORIGIN AGRE
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 JIDDA 8670, 78 JIDDA 5833
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 09-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 103272
Secure: OPEN
Status: NATIVE
Subject: REVISED FAS SALES TEAM SCHEDULE
TAGS: EAGR, BEXP, IR, EG, SA
To: TEHRAN CAIRO MULTIPLE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9be820fb-c188-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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